

BAY AREA CORPORATE PHILANTHROPISTS

RANKED BY BAY AREA CASH CONTRIBUTIONS

JULIA COOPER

juliacooper@bizjournals.com

(415) 288-4958

@SFBIZJuliaC

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Rank	Prior	Company Address Phone   website	2012 cash contributions to Bay Area-based charities	2012 cash contributions to charities companywide	Companywide cash giving as a percentage of profit*	Bay Area cash giving per Bay Area employee/ Business type	2012 companywide: Revenue/ Income before taxes	Top Bay Area: Corporate officer/ Giving program officer
1	30 <sup>1</sup>	<b>The Sobrato Organization<sup>1</sup></b> 10600 N. De Anza Blvd., Ste. 200, Cupertino 95014 408-446-0700   www.sobrato.com	<b>\$36,863,153</b>	\$37,268,513	NR	\$921,579 Real estate development	NR NR	John M. Sobrato CEO Rick Williams
2	3	<b>Wells Fargo Bank</b> 420 Montgomery St., San Francisco 94104 415-979-0775   www.wellsfargo.com	<b>\$22,395,214</b>	\$315,845,766	1.11%	\$1,301 Banking	\$86,100,000,000 \$28,471,000,000	John Stumpf President and CEO Andrea Ronzani
3	2	<b>Chevron Corp.</b> 6101 Bollinger Canyon Road, San Ramon 94583 925-842-1000   www.chevron.com	<b>\$18,729,683</b>	\$273,429,742	0.59%	\$2,884 Energy	\$241,909,000,000 \$46,332,000,000	John Watson President and CEO Steve Woodhead
4	1	<b>Google Inc.</b> 1600 Amphitheatre Pkwy., Mountain View 94043 650-253-0000   www.google.com	<b>\$17,306,168</b>	\$104,623,201	0.78%	\$1,047 Technology	\$50,175,000,000 \$13,386,000,000	Larry Page CEO Jacqueline Fuller
5	4	<b>Safeway Inc.</b> 5918 Stoneridge Mall Road, Pleasanton 94588 925-467-3000   www.safeway.com	<b>\$14,473,509</b>	\$62,870,236	7.59%	\$709 Retail supermarkets	\$44,206,500,000 \$828,400,000	Robert Edwards President and CEO Larree Renda
6	6	<b>Cisco Systems Inc.</b> 170 W. Tasman Drive, San Jose 95134 408-526-4000   www.cisco.com	<b>\$12,317,927</b>	\$44,660,834	0.44%	\$733 Technology	\$46,061,000,000 \$10,159,000,000	John Chambers CEO Peter Tavernise
7	8	<b>PG&amp;E Corp.</b> 77 Beale St., San Francisco 94105 415-973-8200   www.pgecorp.com	<b>\$11,750,082</b>	\$23,160,000	2.17%	\$604 Energy utility	\$15,040,000,000 \$1,067,000,000	Anthony Earley Jr. President and CEO Ezra Garrett
8	7	<b>Bank of America Corp.</b> 555 California St., San Francisco 94104 415-627-2000   www.bankofamerica.com	<b>\$9,110,969</b>	\$185,000,000	4.66%	\$1,585 Banking	\$84,235,000,000 \$3,973,000,000	Martin Richards Sr. VP, market president Michelle Brega
9	10	<b>Intel Corp.</b> 2200 Mission College Blvd., Santa Clara 95054 408-765-8080   www.intel.com	<b>\$8,977,689</b>	\$105,479,200	0.72%	\$1,522 Semiconductors	\$53,000,000,000 \$14,730,000,000	Brian Krzanich CEO Grace Davis
10	5	<b>JPMorgan Chase &amp; Co.</b> 560 Mission St., 10th Floor, San Francisco 94105 415-315-5000   www.jpmorganchase.com	<b>\$7,494,008</b>	\$190,600,000	0.66%	\$1,773 Banking	\$97,031,000,000 \$28,917,000,000	Peter Engel Investment banking head Georgette Bhathena
11	12	<b>Oracle Corp.</b> 500 Oracle Pkwy., Redwood Shores 94065 650-506-7000   www.oracle.com	<b>\$7,492,719</b>	\$11,547,977	0.09%	NR Technology	\$37,100,000,000 \$12,960,000,000	Lawrence Ellison CEO Colleen Cassity
12	15	<b>Salesforce.com Inc.</b> One Market St., Ste. 300, San Francisco 94105 415-901-7000   www.salesforce.com	<b>\$6,632,630</b>	\$8,643,746	N/A**	\$1,658 Technology	\$3,050,195,000 -\$127,794,000	Marc Benioff CEO Suzanne DiBianca
13	20	<b>Applied Materials Inc.</b> 3050 Bowers Ave., MS0106, Santa Clara 95054 408-727-5555   www.appliedmaterials.com	<b>\$6,343,228</b>	\$10,695,044	3.38%	\$2,105 Semiconductors	\$8,719,000,000 \$316,000,000	Michael Splinter CEO Siobhan Kenney
14	9	<b>Genentech Inc.</b> One DNA Way, South San Francisco 94080 650-225-1000   www.gene.com	<b>\$5,628,095</b>	\$27,725,330	NR	\$640 Biotechnology	\$14,700,000,000 NR	Ian Clark CEO Kristin Campbell Reed
15	13	<b>Citigroup Inc.</b> One Sansome St., 22nd Floor, San Francisco 94104 415-627-6330   www.citigroup.com	<b>\$5,024,270</b>	\$137,032,650	1.73%	\$2,512 Financial services	\$70,173,000,000 \$7,936,000,000	Brian Hepburn President, Citibank Calif. Jenny Flores
16	17	<b>AT&amp;T</b> 525 Market St., 19th Floor, San Francisco 94105 800-591-9663   www.att.com	<b>\$4,232,274</b>	\$131,000,000	NR	\$423 Telecommunications	\$126,400,000,000 NR	Ken McNeely President, AT&T Calif. Anne Wintroub
17	22	<b>SanDisk Corp.</b> 951 McCarthy Blvd., Bldg. 1, Milpitas 95035 408-801-1000   www.sandisk.com	<b>\$3,879,446</b>	\$4,140,196	0.66%	\$2,217 Semiconductors	\$5,052,509,000 \$626,916,000	Sanjay Mehrotra CEO Gisela Bushey
18	18	<b>Gap Inc.</b> Two Folsom St., San Francisco 94105 415-427-2807   www.gapinc.com	<b>\$3,637,584</b>	\$12,237,470	0.66%	\$832 Retail apparel	\$15,651,000,000 \$1,861,000,000	Glenn Murphy CEO Bobbi Silten
19	19	<b>Union Bank NA</b> 400 California St., San Francisco 94104 415-765-2000   www.unionbank.com	<b>\$3,307,468</b>	\$12,675,000	NR	\$1,750 Banking	NR NR	Masashi Oka President and CEO Julius Robinson
20	16	<b>Levi Strauss &amp; Co.</b> 1155 Battery St., San Francisco 94111 415-501-6000   www.levistrauss.com	<b>\$3,180,220</b>	\$10,021,364	5.12%	\$1,674 Retail apparel	\$4,610,193,000 \$195,881,000	Chip Bergh President and CEO Daniel Lee
21	24	<b>Adobe Systems Inc.<sup>2</sup></b> 345 Park Ave., San Jose 95110 408-536-6000   www.adobe.com	<b>\$2,756,860</b>	\$15,595,718	1.39%	\$892 Software	\$4,403,677,000 \$1,118,794,000	Shantanu Narayen CEO Michelle Yates
22	14	<b>Microsoft Corp.</b> 835 Market St., Ste 700, San Francisco 94103 415-972-6400   www.microsoft.com	<b>\$2,529,430</b>	\$99,600,000	0.45%	\$903 Technology	\$73,723,000,000 \$22,267,000,000	Dan'l Lewin Corporate vice president Sidney Espinosa
23	NL	<b>AAA Northern California Insurance Exchange<sup>3</sup></b> 3055 Oak Road, Walnut Creek 94597 925-279-2300   www.aaa4insurance.com	<b>\$2,518,922</b>	\$2,831,811	2.06%	\$2,359 Insurance	\$2,786,893,377 \$137,380,188	Paula Downey President and CEO Loren Brown
24	31	<b>Amgen Inc.</b> 1120 Veterans Blvd., South San Francisco 94080 650-244-2000   www.amgen.com	<b>\$2,286,187</b>	\$20,000,000	0.40%	\$5,715 Biotechnology	\$17,300,000,000 \$5,009,000,000	Dineli Wickramasinghe Site head, Amgen SF Sandra Young
25	21	<b>Visa Inc.</b> 900 Metro Center Blvd., Foster City 94404 650-432-3200   www.visa.com	<b>\$2,199,428</b>	\$11,140,045	0.51%	\$668 Payments technology	\$10,400,000,000 \$2,200,000,000	Charles Scharf CEO Antonio Lucio

This List includes for-profit companies that made contributions to Bay Area-based charitable organizations in the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano and Sonoma. NR = Not reported. NL = Not listed. N/A = Not applicable. Last year's list ranked 65 companies. \*Profit = income before taxes. \*\*Total cash giving as a percentage of profit could not be calculated because company had a net loss in 2012. <sup>1</sup>The Sobrato Organization was ranked incorrectly on last year's list because of incomplete information supplied to the SFBT. It should have ranked No. 6. TSO's 2012 Bay Area cash giving total includes a one-time \$18 million gift to the Lucile Packard Children's Hospital paid in fiscal year 2012. <sup>2</sup>Company did not track the location of all donations in FY 2012 so Bay Area cash giving figure may not necessarily report the complete amount. <sup>3</sup>Full company name: AAA Northern California, Nevada & Utah Insurance Exchange. For information on obtaining commemorative plaques, reprints or web permissions, contact Michael Fernald at 415-288-4942, or at mfernaldbizjournals.com. No other companies offering similar services are affiliated in any way with the Business Times.

**Ranking based on total cash contributions to Bay Area-based charitable organizations in fiscal year 2012.**

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26	35	<b>Charles Schwab &amp; Co. Inc.</b> 211 Main St., San Francisco 94105 800-308-1486   www.schwab.com	\$2,092,937	\$6,148,786	0.42%	\$957 Financial services	\$4,883,000,000 \$1,450,000,000	Walt Bettinger President and CEO Carrie Schwab-Pomerantz
27	28	<b>BlackRock Inc.</b> 400 Howard St., San Francisco 94105 415-597-2000   www.blackrock.com	\$2,051,288	\$8,578,068	0.25%	\$1,379 Asset management	\$9,337,000,000 \$3,470,000,000	Michael Latham Managing director Kara Helander
28	23	<b>Deloitte LLP</b> 555 Mission St., San Francisco 94105 415-783-4000   www.deloitte.com	\$1,943,257	NR	NR	\$766 Accounting	\$31,100,000,000 NR	Teresa Briggs Regional managing partner Jill Silliphant
29	11	<b>eBay Inc.</b> 2145 Hamilton Ave., San Jose 95125 408-376-7400   www.ebayinc.com	\$1,883,698	\$6,517,038	0.21%	\$304 Commerce	\$14,072,000,000 \$3,084,000,000	John Donahoe CEO Lauren Moore
30	25	<b>Bank of the West</b> 180 Montgomery St., San Francisco 94104 800-488-2265   www.bankofthewest.com	\$1,794,640	\$6,400,000	0.73%	\$617 Banking	\$2,450,000,000 \$872,000,000	J. Michael Shepherd CEO Dian Quinn
31	36	<b>Juniper Networks Inc.</b> 1194 N. Mathilda Ave., Sunnyvale 94089 408-745-2000   www.juniper.net	\$1,705,795	\$2,408,112	0.83%	\$450 Telecommunications	\$4,365,000,000 \$291,500,000	Kevin Johnson CEO Stacey Clark Ohara
32	26	<b>The Clorox Co.</b> 1221 Broadway, Oakland 94612 510-271-7000   www.thecloroxcompany.com	\$1,667,087	\$8,902,175	1.13%	\$1,183 Consumer goods	\$5,468,000,000 \$791,000,000	Donald Knauss CEO Victoria Jones
33	32	<b>Clif Bar &amp; Co.</b> 1451 66th St., Emeryville 94608 510-596-6319   www.clifbar.com	\$1,577,667	\$3,442,908	NR	\$5,800 Food and beverage	NR NR	Kevin Cleary CEO Thao Pham
34	29	<b>Morrison &amp; Foerster LLP</b> 425 Market St., San Francisco 94105 415-268-7000   www.mofo.com	\$1,573,919	\$4,225,898	NR	\$1,905 Law firm	\$1,000,200,000 NR	Michael Agoglia Managing partner, SF office Paul Friedman
35	33	<b>U.S. Bank NA</b> One California St., Ste. 2100, San Francisco 94111 415-984-8660   www.usbank.com	\$1,340,000	\$47,700,000	0.60%	\$1,039 Banking	\$20,288,000,000 \$7,950,000,000	Michael Walker President, Northern Calif. Lisa Joyner
36	27	<b>Xilinx Inc.</b> 2100 Logic Drive, San Jose 95124 408-559-7778   www.xilinx.com	\$1,194,458	\$1,764,435	0.30%	\$919 Semiconductors	\$2,240,000,000 \$597,005,000	Moshe Gavrielov President and CEO Patty Nation
37	34	<b>Lam Research Corp.</b> 4650 Cushing Pkwy., Fremont 94538 510-572-0200   www.lamresearch.com	\$1,050,745	\$1,318,336	0.41%	\$478 Semiconductors	\$2,665,192,000 \$323,304,000	Martin Anstice President and CEO Kyra Whitten
38	54	<b>Fremont Bank</b> 39150 Fremont Blvd., Fremont 94538 510-792-2300   www.fremontbank.com	\$972,282	\$991,282	1.15%	\$1,336 Banking	NR \$86,200,000	Bradford Anderson CEO Hattie Hyman Hughes
39	37	<b>KPMG LLP</b> 55 Second St., San Francisco 94105 415-963-5100   www.kpmg.com/us	\$892,911	NR	NR	\$638 Accounting	\$23,030,000,000 NR	Debbie Messemer, Tim Zanni, Managing partners Gavin Geminder <sup>4</sup>
40	53	<b>NetApp Inc.</b> 495 E. Java Drive, Sunnyvale 94089 408-822-1430   www.netapp.com	\$820,295	\$1,225,295	0.17%	NR Technology	\$6,230,000,000 \$712,400,000	Tom Georgens President and CEO Jan Stewart
41	38	<b>Wilson Sonsini Goodrich &amp; Rosati PC</b> 650 Page Mill Road, Palo Alto 94304 650-493-9300   www.wsgr.com	\$805,306	\$1,028,562	NR	\$947 Law firm	\$539,000,000 NR	Larry Sonsini, Chairman Douglas Clark John Sheridan
42	47	<b>Autodesk Inc.</b> 111 McInnis Pkwy., San Rafael 94903 415-507-5000   usa.autodesk.com	\$752,499	\$2,868,607	0.79%	\$443 Software	\$2,215,600,000 \$362,900,000	Carl Bass President and CEO Julie Wilder
43	NL	<b>SAP</b> 3410 Hillview Ave., Palo Alto 94304 650-849-4000   www.sap.com	\$712,000	\$20,190,776	NR	\$203 Information technology	\$20,676,000,000 NR	Peter Graf Chief sustainability officer Brittany Lothe
44	NL	<b>The Home Depot</b> 6375 Clark Ave., Dublin 94568 925-241-3200   www.homedepot.com	\$683,040	\$43,000,000	0.60%	\$168 Home improvement retail	\$74,754,000,000 \$7,221,000,000	Tom Hurst Regional vice president Kelly Caffarelli
45	NL	<b>PricewaterhouseCoopers LLP (PwC)</b> Three Embarcadero Center, San Francisco 94111 415-498-5000   www.pwc.com	\$666,454	\$406,000,000	NR	\$261 Accounting	\$31,500,000,000 NR	Jim Henry Managing partner Mike Dillon, Jennifer Belardi
46	NL	<b>Kirkland &amp; Ellis LLP</b> 555 California St., San Francisco 94104 415-439-1400   www.kirkland.com	\$650,061	\$7,155,889	NR	\$2,876 Law firm	NR NR	Jeffrey Hammes Chairman Jeffrey Hammes
47	NL	<b>Sports Basement</b> 610 Old Mason St., San Francisco 94129 415-437-0100   www.sportsbasement.com	\$626,061	\$626,061	NR	\$2,087 Sporting goods retail	NR NR	Eric Prosnitz CEO NR
48	41	<b>Mechanics Bank</b> 725 Alfred Nobel Drive, Hercules 94547 800-797-6324   www.mechanicsbank.com	\$602,915	\$670,005	2.04%	\$1,238 Banking	\$153,384,869 \$32,874,616	Richard Stephenson, Kirsten Weisser <sup>5</sup> Fernanda Rodrigues
49	42	<b>Hanson Bridgett LLP</b> 425 Market St., 26th Floor, San Francisco 94105 415-777-3200   www.hansonbridgett.com	\$532,998	\$579,448	NR	\$1,801 Law firm	NR NR	James Nichols Executive director Rachel Patterson
50	45	<b>Bayer HealthCare LLC</b> 800 Dwight Way, Berkeley 94710 510-705-5000   www.pharma.bayer.com	\$532,500	\$64,563,500	1.07%	\$325 Biotechnology	\$41,772,457,600 \$6,028,904,400	Joerg Heidrich Senior vice president Chantel Mandel

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51	39	<b>Vodafone Americas</b> 275 Shoreline Drive, Ste. 400, Redwood City 94065 650-832-6601   www.vodafone-us.com	\$500,648	\$1,036,922	NR	\$14,304 Telecommunications	NR NR	Fay Arjomandi President, R&D head June Sugiyama
52	44	<b>Working Assets/CREDO Mobile</b> 101 Market St., Ste. 700, San Francisco 94105 415-369-2000   www.credomobile.com	\$461,950	\$2,841,754	NR	\$4,620 Telecommunications	NR NR	Laura Scher Executive chair NR
53	40	<b>Heffernan Insurance Brokers</b> 1350 Carlbac Ave., Ste. 200, Walnut Creek 94596 925-934-8500   www.heffins.com	\$450,077	\$941,442	16.34%	\$1,607 Insurance	\$84,340,000 \$5,760,000	F. Michael Heffernan CEO Michelle Lonaker
54	48	<b>SVB Financial Group</b> 3005 Tasman Drive, Santa Clara 95054 408-654-7400   www.svb.com	\$414,410	\$549,655	0.15%	\$435 Banking	\$953,400,000 \$361,100,000	Greg Becker President and CEO Jim Hori
55	49	<b>Heritage Bank of Commerce</b> 150 Almaden Blvd, San Jose 95112 408-947-6900   www.heritagebankofcommerce.com	\$384,699	\$384,699	NR	\$1,914 Banking	\$8,700,000 NR	Walter Kaczmarek President and CEO Bill Del Biaggio
56	NL	<b>DPR Construction</b> 1450 Veterans Blvd., Redwood City 94063 650-474-1450   www.dpr.com	\$357,978	\$1,670,696	NR	\$447 Construction	\$2,400,000,000 NR	Douglas Woods President Rob Westover
57	NL	<b>Jamba Juice Co.</b> 6475 Christie Ave., Ste. 150, Emeryville 94608 510-596-0100   www.jambajuice.com	\$347,544	\$995,752	217.89%	\$1,264 Food and beverage	\$228,800,000 \$457,000	James White President and CEO Christy Consler
58	NL	<b>Zynga Inc.</b> 699 8th St., San Francisco 94103 855-449-9642   www.zynga.com	\$334,614	\$613,575	N/A**	\$182 Social gaming	\$1,281,267,000 -\$159,575,000	Don Mattrick CEO Ken Weber
59	55	<b>Bank of Marin</b> 504 Redwood Blvd., Ste. 100, Novato 94947 415-763-4520   www.bankofmarin.com	\$307,035	\$307,035	1.07%	\$1,290 Banking	\$72,878,205 \$28,707,415	Russell Colombo President and CEO Joan Capurro
60	NL	<b>TE Connectivity</b> 302 Constitution Drive, Menlo Park 94025 650-361-3333   www.te.com	\$268,106	\$3,086,532	0.22%	\$288 Technology	\$13,282,000,000 \$1,415,000,000	James O'Toole President <sup>6</sup> Kenzie Ferguson
61	51	<b>CA Inc.</b> 6000 Shoreline Court, Ste. 300, S. San Francisco 94080 800-225-5224   www.ca.com	\$257,350	\$7,000,000	NR	\$496 Technology	\$4,814,000,000 NR	Guy Di Lella Chief HR officer NR
62	58	<b>Shartsis Friese LLP</b> One Maritime Plaza, 18th Floor, San Francisco 94111 415-421-6500   www.sflaw.com	\$214,643	\$246,353	NR	\$1,883 Law firm	NR NR	Arthur Shartsis Partner Geoffrey Haynes
63	62	<b>The Northern Trust Co.</b> 580 California St., Ste. 1800, San Francisco 94104 415-765-4400   www.northerntrust.com	\$214,450	\$17,111,754	1.72%	\$3,516 Financial services	\$3,936,900,000 \$992,300,000	Steven Bell CEO, West region Steven Bell
64	52	<b>Webcor Builders</b> 207 King St., Ste. 300, San Francisco 94107 415-978-1000   www.webcor.com	\$205,948	\$342,868	NR	\$469 Construction	\$636,012,793 NR	Jes Pedersen President and CEO Shelley Doran
65	50	<b>Give Something Back Office Supplies Inc.</b> 7730 Pardee Lane, Oakland 94621 510-635-5500   www.givesomethingback.com	\$200,039	\$216,040	NR	\$2,667 Office supply retail	\$28,244,479 NR	Sean Marx, CEO Sean Marx, Mike Hannigan
66	59	<b>Nibbi Brothers General Contractors</b> 180 Hubbell St., San Francisco 94107 415-863-1820   www.nibbi.com	\$184,910	\$184,910	NR	\$963 Construction	\$184,807,712 NR	Robert Nibbi President Robert Nibbi
67	57	<b>Advent Software Inc.</b> 600 Townsend St., Ste. 500, San Francisco 94103 415-645-1500   www.advent.com	\$173,789	\$411,715	0.48%	\$292 Software	\$358,800,000 \$85,000,000	Peter Hess President and CEO Peter Hess
68	NL	<b>Boston Private Bank &amp; Trust Co.</b> 433 California St., San Francisco 94104 415-502-5900   www.bostonprivatebank.com	\$161,785	\$728,000	0.94%	\$1,079 Banking	\$223,024,000 \$77,113,000	Mark Thompson President and CEO Barbara Evers
69	46	<b>W.L. Butler Construction Inc.</b> 204 Franklin St., Redwood City 94063 650-361-1270   www.wlbutler.com	\$153,115	\$247,015	NR	\$1,255 Construction	NR NR	William Butler CEO Frank York
70	63	<b>Swinerton Builders</b> 260 Townsend St., San Francisco 94107 415-421-2980   www.swinerton.com	\$144,071	\$353,920	NR	\$309 Construction	\$1,000,000,000 NR	Michael Re CEO Linda Schowalter
71	NL	<b>Summit State Bank</b> 500 Bicentennial Way, Santa Rosa 95403 707-568-6000   www.summitstatebank.com	\$143,647	\$143,647	4.17%	\$2,394 Banking	\$19,747,000 \$3,448,000	Tom Duryea President and CEO Elaina Hunt
72	NL	<b>OPSWAT</b> 640 Second St., 2nd Floor, San Francisco 94107 415-543-1534   www.opswat.com	\$140,600	\$141,157	NR	\$3,348 Software	NR NR	Benny Czarny CEO Patrick Tan
73	65	<b>Blach Construction Co.</b> 469 El Camino Real, Ste. 100, Santa Clara 95050 408-244-7100   www.blach.com	\$130,945	\$150,901	17.12%	\$970 Construction	\$125,131,208 \$881,621	Michael Blach President and CEO Matt Bell
74	61	<b>Cupertino Electric Inc.</b> 1740 Cesar Chavez St., San Francisco 94124 415-970-3400   www.cei.com	\$118,071	\$119,150	NR	\$87 Electrical engineering	\$570,000,000 NR	John Boncher President and CEO Jan Kang
75	64	<b>Presidio Bank</b> One Montgomery St., Ste. 2300, San Francisco 94104 415-229-8400   www.presidiobank.com	\$114,981	\$114,981	5.06%	\$2,500 Banking	\$14,481,000 \$2,274,000	Steve Heitel President and CEO Annette Gelinas

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