

# Heffernan’s companywide cash giving was 16.34% of profit\*

## BAY AREA CORPORATE PHILANTHROPISTS

RANKED BY BAY AREA CASH CONTRIBUTIONS\*\*

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Rank	Prior	Company Address Phone   website	2012 cash contributions to Bay Area-based charities	2012 cash contributions to charities companywide	Companywide cash giving as a percentage of profit***	Bay Area cash giving per Bay Area employee/ Business type	2012 companywide: Revenue/ Income before taxes	Top Bay Area: Corporate officer/ Giving program officer
51	39	<b>Vodafone Americas</b> 275 Shoreline Drive, Ste. 400, Redwood City 94065 650-832-6601   www.vodafone-us.com	\$500,648	\$1,036,922	NR	\$14,304 Telecommunications	NR NR	Fay Arjomandi President, R&D head June Sugiyama
52	44	<b>Working Assets/CREDO Mobile</b> 101 Market St., Ste. 700, San Francisco 94105 415-369-2000   www.credomobile.com	\$461,950	\$2,841,754	NR	\$4,620 Telecommunications	NR NR	Laura Scher Executive chair NR
53	40	<b>Heffernan Insurance Brokers</b> 1350 Carlback Ave., Ste. 200, Walnut Creek 94596 925-934-8500   www.heffins.com	\$450,077	\$941,442	16.34%	\$1,607 Insurance	\$84,340,000 \$5,760,000	F. Michael Heffernan CEO Michelle Lonaker
54	48	<b>SVB Financial Group</b> 3005 Tasman Drive, Santa Clara 95054 408-654-7400   www.svb.com	\$414,410	\$549,655	0.15%	\$435 Banking	\$953,400,000 \$361,100,000	Greg Becker President and CEO Jim Hori
55	49	<b>Heritage Bank of Commerce</b> 150 Almaden Blvd, San Jose 95112 408-947-6900   www.heritagebankofcommerce.com	\$384,699	\$384,699	NR	\$1,914 Banking	\$8,700,000 NR	Walter Kaczmarek President and CEO Bill Del Biaggio
56	NL	<b>DPR Construction</b> 1450 Veterans Blvd., Redwood City 94063 650-474-1450   www.dpr.com	\$357,978	\$1,670,696	NR	\$447 Construction	\$2,400,000,000 NR	Douglas Woods President Rob Westover
57	NL	<b>Jamba Juice Co.</b> 6475 Christie Ave., Ste. 150, Emeryville 94608 510-596-0100   www.jambajuice.com	\$347,544	\$995,752	217.89%	\$1,264 Food and beverage	\$228,800,000 \$457,000	James White President and CEO Christy Consler
58	NL	<b>Zynga Inc.</b> 699 8th St., San Francisco 94103 855-449-9642   www.zynga.com	\$334,614	\$613,575	N/A <sup>5</sup>	\$182 Social gaming	\$1,281,267,000 -\$159,575,000	Don Mattrick CEO Ken Weber
59	55	<b>Bank of Marin</b> 504 Redwood Blvd., Ste. 100, Novato 94947 415-763-4520   www.bankofmarin.com	\$307,035	\$307,035	1.07%	\$1,290 Banking	\$72,878,205 \$28,707,415	Russell Colombo President and CEO Joan Capurro
60	NL	<b>TE Connectivity</b> 302 Constitution Drive, Menlo Park 94025 650-361-3333   www.te.com	\$268,106	\$3,086,532	0.22%	\$288 Technology	\$13,282,000,000 \$1,415,000,000	James O'Toole President <sup>6</sup> Kenzie Ferguson
61	51	<b>CA Inc.</b> 6000 Shoreline Court, Ste. 300, S. San Francisco 94080 800-225-5224   www.ca.com	\$257,350	\$7,000,000	NR	\$496 Technology	\$4,814,000,000 NR	Guy Di Lella Chief HR officer NR
62	58	<b>Shartsis Friese LLP</b> One Maritime Plaza, 18th Floor, San Francisco 94111 415-421-6500   www.sflaw.com	\$214,643	\$246,353	NR	\$1,883 Law firm	NR NR	Arthur Shartsis Partner Geoffrey Haynes
63	62	<b>The Northern Trust Co.</b> 580 California St., Ste. 1800, San Francisco 94104 415-765-4400   www.northerntrust.com	\$214,450	\$17,111,754	1.72%	\$3,516 Financial services	\$3,936,900,000 \$992,300,000	Steven Bell CEO, West region Steven Bell
64	52	<b>Webcor Builders</b> 207 King St., Ste. 300, San Francisco 94107 415-978-1000   www.webcor.com	\$205,948	\$342,868	NR	\$469 Construction	\$636,012,793 NR	Jes Pedersen President and CEO Shelley Doran
65	50	<b>Give Something Back Office Supplies Inc.</b> 7730 Pardee Lane, Oakland 94621 510-635-5500   www.givesomethingback.com	\$200,039	\$216,040	NR	\$2,667 Office supply retail	\$28,244,479 NR	Sean Marx, CEO Sean Marx, Mike Hannigan
66	59	<b>Nibbi Brothers General Contractors</b> 180 Hubbell St., San Francisco 94107 415-863-1820   www.nibbi.com	\$184,910	\$184,910	NR	\$963 Construction	\$184,807,712 NR	Robert Nibbi President Robert Nibbi
67	57	<b>Advent Software Inc.</b> 600 Townsend St., Ste. 500, San Francisco 94103 415-645-1500   www.advent.com	\$173,789	\$411,715	0.48%	\$292 Software	\$358,800,000 \$85,000,000	Peter Hess President and CEO Peter Hess
68	NL	<b>Boston Private Bank &amp; Trust Co.</b> 433 California St., San Francisco 94104 415-502-5900   www.bostonprivatebank.com	\$161,785	\$728,000	0.94%	\$1,079 Banking	\$223,024,000 \$77,113,000	Mark Thompson President and CEO Barbara Evers
69	46	<b>W.L. Butler Construction Inc.</b> 204 Franklin St., Redwood City 94063 650-361-1270   www.wlbutler.com	\$153,115	\$247,015	NR	\$1,255 Construction	NR NR	William Butler CEO Frank York
70	63	<b>Swinerton Builders</b> 260 Townsend St., San Francisco 94107 415-421-2980   www.swinerton.com	\$144,071	\$353,920	NR	\$309 Construction	\$1,000,000,000 NR	Michael Re CEO Linda Schowalter
71	NL	<b>Summit State Bank</b> 500 Bicentennial Way, Santa Rosa 95403 707-568-6000   www.summitstatebank.com	\$143,647	\$143,647	4.17%	\$2,394 Banking	\$19,747,000 \$3,448,000	Tom Duryea President and CEO Elaina Hunt

This List includes for-profit companies that made contributions to Bay Area-based charitable organizations in the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano and Sonoma. NR = Not reported. NL = Not listed. N/A = Not applicable. Last year's list ranked 65 companies. \*\*\*Profit = income before taxes. <sup>5</sup>Total cash giving as a percentage of profit could not be calculated because company had a net loss in 2012. <sup>6</sup>President of consumer solutions. For information on obtaining commemorative plaques, reprints or web permissions, contact Michael Fernald at 415-288-4942, or at mfernald@bizjournals.com. No other companies offering similar services are affiliated in any way with the Business Times.

Ranking based on total cash contributions to Bay Area-based charitable organizations in fiscal year 2012.

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